

## Why Ascot

- The Ascot Healthcare team is a market-leading specialist in North American healthcare risks
- We write all classes of healthcare, including hospitals, long-term care providers, physician groups, allied health and life science service providers
- We are thought leaders, creating new products to support the ever-changing needs of the healthcare insured
- Empowered underwriters who analyse the specific, individual risk and offer bespoke and innovative programs

## Target Business

- Hospitals
- Long-Term Care
- Physician Groups
- Allied Health
- Life Sciences

## Geographic Scope

Will consider all US venues and ancillary international exposures

## Minimum Premium

Require minimum \$100k premium

## Hospital Appetite

- Specialise in mid-sized to larger hospitals
- Can write primary over a meaningful SIR (\$1m+) and excess
- Max line \$15m, sweet spot \$5m - \$10m
- Open to quota share

## Long-Term Care Appetite

- Specialise in mid-sized SNF (200-300 beds), with average to good quality
- Can write larger master programmes where structure and pricing is appropriate
- Prefer primary excess deductibles of \$50k +

## Allied Health Appetite

- Preference for home health/hospice, social services, behavioural health
- No medi-spas or correctional

## Physicians Appetite

- Groups of 10 physicians or more
- Minimum attachment \$1m

## Life Sciences Appetite

- Consider service companies, not product heavy risks



# Healthcare

---

The Ascot logo consists of a vertical stack of seven horizontal bars in purple, blue, green, orange, and dark blue, with the word "ascot" in white lowercase letters on a dark blue background to the right.

**Amy Wolfinger**

**Senior Vice President, Head of  
Healthcare**

+1 441 400 2576

[amy.wolfinger@ascotgroup.com](mailto:amy.wolfinger@ascotgroup.com)

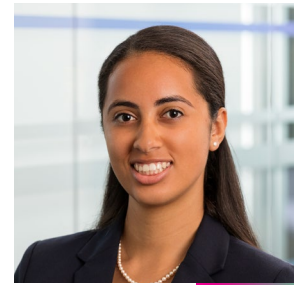


**Johnny Peacock**

**Vice President**

+1 441 400 2540

[johnny.peacock@ascotgroup.com](mailto:johnny.peacock@ascotgroup.com)



**Courtney Browne**

**Underwriting Assistant**

+1 441 400 2581

[courtney.browne@ascotgroup.com](mailto:courtney.browne@ascotgroup.com)



**David Cashin**

**Underwriting Assistant**

+1 441 400 2504

[david.cashin@ascotgroup.com](mailto:david.cashin@ascotgroup.com)





## Claims

- We place the utmost importance on the quick, proactive and fair determination of all our policyholders' claims
- A claim is carefully triaged at first notification to ensure the most appropriate adjuster handles the claim and as efficiently as possible
- We engage in discussions with all stakeholders, creating an inclusive and high-performance claims management culture
- We work closely with our underwriters, executive team, and legal experts to ensure we provide an efficient, high-quality claims service
- We utilise an effective Claims Management Model which has consistently outperformed the market and our peers in claims handling



### Neil Dalton

**Chief Claims Officer**

+44 20 7743 9677  
neil.dalton@ascotgroup.com



### Kirsteen Young

**Claims Adjuster**

+44 20 4574 5295  
kirsteen.young@ascotgroup.com



The information contained herein is intended for informational purposes only. Statements of coverage ability and scope are general in nature, subject to change and underwriting of any individual risk, and provide no guaranty or warranty of coverage, express or implied. Products and services are offered through insurance company affiliates within the Ascot Group. Not all products and services are available in every jurisdiction, and some may be available in the United States only on a surplus lines basis through licensed surplus lines brokers. The precise coverage afforded by any insurer is subject to the actual terms and conditions of the policies as issued. The publication and delivery of the information contained herein is not intended as a solicitation for the purchase of insurance.

