



RETAIL & WHOLESALE

# Ocean Marine

## Marine Liabilities

### TARGET INDUSTRIES

- Marine Contractors
- Concessionaires
- Terminal Operators
- Marine Artisan Contractors
- Marine Concessionaires
- Commercial Ship Repairers
- Commercial Ship Builders
- Commodity Traders
- Banks
- Wharfingers
- Stevedores
- Marine Operators
- Charterers
- Municipalities
- Port Authorities
- Tug & Barge Operators
- Entertainment / Passenger Vessels
- Pilots
- Public Entity Vessels
- Misc. Vessel Operators

### LIMITS OFFERED

\$5M Primary /  
\$50M Excess

### ASCOT DIFFERENTIATOR

- Ability to Package
- Capacity
- Experienced Claims Handling
- Underwriting Experience
- Regional and National Capabilities
- Cross Sell Capabilities
- Financial Strength



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# Ocean Marine

## Blue Water Hull, War Risk and Builder's Risk

### TARGET INDUSTRIES

- Tankers
- Bulkers
- Cruise Ships
- LNG
- LPG
- Car Carriers
- General Cargo
- Container Ships

### LIMITS OFFERED

\$25,000,000

### ASCOT DIFFERENTIATOR

- Ability to Package
- Capacity
- Experienced Claims Handling
- Underwriting Experience
- Regional and National Capabilities
- Cross Sell Capabilities
- Financial Strength



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# Ocean Marine

## Brown / Green Water Hull and P&I

### TARGET INDUSTRIES

- Municipalities
- Port Authorities
- Tug & Barge Operators
- Crew & Supply Boats
- Cruise Vessels
- Entertainment / Passenger Vessels
- Pilots Boats
- Misc. Vessel Operators

### LIMITS OFFERED

\$5M P&I / \$10M Hull

### ASCOT DIFFERENTIATOR

- Ability to Package
- Capacity
- Experienced Claims Handling
- Underwriting Experience
- Regional and National Capabilities
- Creativity
- Cross Sell Capabilities
- Financial Strength



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# Ocean Marine

## Cargo

### TARGET PRODUCTS

- Manufactured Goods
- Machinery
- Clothing
- Oil & Gas
- STP
- Transit Only
- Stock and Excess Stock
- General Merchandise

### AREAS OUT OF APPETITE

- Temperature sensitive pharma
- Fresh seafood
- Vineyards
- Any delay coverage
- Heavily CAT exposed areas
- Poor COPE information
- Heavy Manufacturing
- Autos
- High value single item machinery
- Trading entities with poor controls

### LIMITS OFFERED

\$25,000,000

### MINIMUM PREMIUM

\$7,500

### GEOGRAPHIC SCOPE

Worldwide

### ADMITTED/NON-ADMITTED

Admitted & Non-Admitted

### ASCOT DIFFERENTIATOR

- Ability to offer full STP coverage
- Underwriters have full authority up to max limits
- Underwriter expertise
- Ability to offer creative solutions