



WHOLESALE

# Management Liability

## Excess D&O – (Public) ABC

### TARGET INDUSTRIES

- Manufacturing
- Retail
- Information technology
- Communication services
- Consumer discretionary
- Consumer staples
- Transportation
- Industrials
- Materials
- Utilities
- Banks
- Insurance Companies and REITs

### LIMITS OFFERED

\$5,000,000

### MINIMUM PREMIUM

\$50,000

### ATTACHMENT POINTS

Minimum attachment of \$5M (desired minimum attachment above \$10M - combination of limits and retention). Minimum attachment will depend on market cap and industry class

### COVERAGE FEATURES

Follow Form Excess, Drop Down Sublimit Ability

### GEOGRAPHIC SCOPE

U.S. Domiciled Risks; 50 States & D.C.

### ADMITTED/NON-ADMITTED

Admitted where available & Non-Admitted



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## Excess D&O – (Public) ABC

### TARGET SUBINDUSTRIES

- Software as a Service (SaaS)
- Internet content & information
- Software - Application, Hardware, Consumer electronics
- Household & personal products
- Supply chain/logistics, e-commerce, trucking
- Rail
- Gaming
- Proptech
- Small to mid-sized banks and P&C insurance carriers

### AREAS OUT OF APPETITE

All Non-US Domiciled Risks, Cannabis, Cryptocurrency and Block chain

### TARGET BOOK MIX

100% Excess; 85% ABC — 15% Side A



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# Management Liability

## Excess D&O – (Public) Side A

### TARGET INDUSTRIES

- Financially sound risks - all industries targeted including opportunistic

### AREAS OUT OF APPETITE

- All Non-US Domiciled Risks, Cannabis, Cryptocurrency and Block chain

### TARGET BOOK MIX

- 100% Excess; 85% ABC — 15% Side A

### ASCOT DIFFERENTIATOR

- Highly skilled underwriters with well-tenured retail & wholesale relationships
- Service-oriented with local authority
- E&S Underwriting thought process
- Broker solution for mid/hard-to-place-risks
- Ability to manuscript and provide coverage solutions where other carriers cannot

### LIMITS OFFERED

\$5,000,000

### MINIMUM PREMIUM

\$50,000

### ATTACHMENT POINTS

Minimum attachment of \$5M (desired minimum attachment above \$10M - combination of limits and retention). Minimum attachment will depend on market cap and industry class

### COVERAGE FEATURES

Follow Form Excess, Drop Down Sublimit Ability

### GEOGRAPHIC SCOPE

U.S. Domiciled Risks; 50 States & D.C.

### ADMITTED/NON-ADMITTED

Admitted where available & Non-Admitted



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# Management Liability

## Primary Private D&O/EPL/FID (Blended) Primary Non-Profit D&O/EPL/FID (Blended)

### TARGET INDUSTRIES

All risks are evaluated on an individual basis. Target true middle market risks with enterprise value under \$1B. All industries are targeted with the exception of:

- Excess Only Classes - See classes in excess section
- Selective/Opportunistic Classes - primary/excess
- Prohibited Classes (see column O)

### TARGET SUBINDUSTRIES

- Healthcare, BioTech/Pharma, Real Estate, California Primary, Alternative Energy, ESOPs, Oil/Gas
- Opportunistic - post-claim, post-M&A, restrictive terms and conditions, lower limit profile

### AREAS OUT OF APPETITE

All Non-US Domiciled Risks, Cannabis, Cryptocurrency and Block chain

### LIMITS OFFERED

\$5,000,000

### MINIMUM PREMIUM

\$15,000

### ATTACHMENT POINTS

\$25,000 Private Company, \$15,000 NFP organizations

### COVERAGE FEATURES

Duty to Defend, Sublimits available for Wage and Hour, Immigration, Regulatory Coverage and BIPA

### GEOGRAPHIC SCOPE

50 States & D.C.

### ADMITTED/NON-ADMITTED

Admitted where available & Non-Admitted



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# Management Liability

Primary Private D&O/EPL/FID (Blended)  
Primary Non-Profit D&O/EPL/FID (Blended)

## ASCOT DIFFERENTIATOR

- Wholesale only distribution
- Highly skilled underwriters
- Decision making and quick turnaround time
- E&S underwriting thought process, Go-to broker solution for hard to place risks
- Ability to manuscript and provide creative coverage solutions



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# Management Liability

Primary Private D&O  
Primary Non-Profit D&O

Primary EPL

Primary Fiduciary

**ATTACHMENT POINTS**

\$25,000 Private Company,  
\$15,000 NFP organizations

**ATTACHMENT POINTS**

\$25,000 Private Company,  
\$15,000 NFP organizations

**ATTACHMENT POINTS**

\$0 Private Company,  
\$0 NFP organizations

**TARGET INDUSTRIES**

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- Excess Only Classes - See classes in excess section
- Selective/Opportunistic Classes - primary/excess
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**TARGET SUBINDUSTRIES**

- Healthcare, BioTech/Pharma, Real Estate, California Primary, Alternative Energy, ESOPs, Oil/Gas
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**AREAS OUT OF APPETITE**

All Non-US Domiciled Risks, Cannabis, Cryptocurrency and Block chain

**LIMITS OFFERED**

\$5,000,000

**MINIMUM PREMIUM**

\$15,000

**COVERAGE FEATURES**

Broad definition of Claim and Wrongful act, Regulatory Coverage available, Anti Trust Coverage available

**GEOGRAPHIC SCOPE**

50 States & D.C.

**ADMITTED/NON-ADMITTED**

Admitted where available & Non-Admitted





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# Management Liability

Primary Private D&O/EPL/FID (Blended)  
Primary Non-Profit D&O/EPL/FID (Blended)

## TARGET BOOK MIX

- 60% Primary / 40% Excess

## ASCOT DIFFERENTIATOR

- Wholesale only distribution
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# Management Liability

Excess Private  
D&O/EPL/FID (Blended)  
Excess Non-Profit  
D&O/EPL/FID (Blended)

Excess Private D&O  
Excess Non-Profit D&O

Excess EPL

Excess Fiduciary

## TARGET INDUSTRIES

All risks are evaluated on an individual basis.  
The Following Classes are **EXCESS ONLY**:

- Higher Education (Universities / Colleges and For-Profit Education)
- Municipalities
- Public Officials
- Public School Districts
- Professional Sports Teams
- Private D&O Coverage for pending SPAC/IPOS
- High Profile / Well-Known Companies

## TARGET SUBINDUSTRIES

- Healthcare, BioTech/Pharma, Real Estate, California Primary, Alternative Energy, ESOPs, Oil/Gas
- Opportunistic - post-claim, post-M&A, restrictive terms and conditions, lower limit profile

## AREAS OUT OF APPETITE

All Non-US Domiciled Risks, Cannabis, Cryptocurrency and Block chain

## LIMITS OFFERED

\$5,000,000

## MINIMUM PREMIUM

\$15,000

## ATTACHMENT POINTS

Any

## COVERAGE FEATURES

Follow Form Excess, Drop Down Sublimit Ability

## GEOGRAPHIC SCOPE

50 States & D.C.

## ADMITTED/NON-ADMITTED

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