



Ascot Wholesale

Ascot offers comprehensive commercial insurance solutions across Property, Casualty and Financial Lines. Our experienced underwriters have the specialized knowledge to meet the needs of the evolving, quick-moving wholesale market across industries including construction, healthcare, technology and more.

Why Ascot Wholesale

- Dedicated underwriting resources positioned in key geographies to exclusively serve and foster enduring relationships between carrier, wholesaler, retailer and insured.
- Claims and operations core functions designed to serve the high volume, high frequency pace of transacting in the wholesale channel.
- Continuous investment in cutting edge data and technology, products, services and solutions and best-in-class talent.
- Twelve distinct specialty product lines with over 30 risk offerings to deliver comprehensive solutions for insureds.

Ascot at a Glance

More than



of **consistency** and **stability** with a diverse portfolio of (re)insurance business

Strong financial performance leading to an



A global footprint with local operations, consisting of



Comprehensive Risk Solutions

Specialty Insurance

Reinsurance

Underwriting Services

- Marine & Cargo
- Financial and Professional Lines
- Workers' Compensation
- Specialty Casualty
- Trade Credit and Political Risk
- Surety
- Programs

The information contained herein is intended for informational purposes only. Statements of coverage availability and scope are general in nature, subject to change and underwriting of any individual risk, and provide no guaranty or warranty of coverage, express or implied. Products and services are offered through insurance company affiliates within the Ascot Group. Not all products and services are available in every jurisdiction, and some may be available in the United States only on a surplus line basis through licensed surplus line brokers. The precise coverage afforded by any insurer is subject to the actual terms and conditions of the policies as issued. The publication and delivery of the information contained herein is not intended as a solicitation for the purchase of insurance on any US risk.



Management Liability

Ascot Apex — a suite of Management Liability insurance solutions that provide a range of products and coverages across a wide array of industry verticals. Ascot Apex includes a primary, and an excess follow-form product with a broad appetite to provide management liability coverages to public, private, and non-profit commercial risks. Ascot's Management Liability products are accessed exclusively through select wholesale insurance brokerage firms.

Management Liability

Private/ Non-Profit D&O Primary & Excess

Primary:

- Targeting Non-Profit and Privately held risks under \$1B in enterprise value; core focus on middle market business
- Private/ Non- Profit \$5M Max
- Target Opportunistic Placements that are Post-Claim, Post M&A, etc.
- Low limits – \$1M to \$3M
- Ability to write Monoline or Blended D&O, EPL and Fiduciary
- Risk specific terms and conditions

Excess:

- Broader appetite for larger risks
- \$5m+ limit deployments available
- Minimum premium - \$15K
- Excess only on larger education and public officials

Ascot Differentiators

- Underwrite to risk and circumstances, not to class or industry, no broad-brush underwriting, we balance risk / reward metrics
- Low limit profile – targeting a \$7m average limit across the portfolio, key to our longevity
- A client-centric approach: fast response time, all submissions receive quick feedback to establish a strategy with our broker

Public D&O Excess

- Full Coverage and Side A only options
- Ancillary lines – EPL and Fiduciary
- Broad class appetite including biotech, tech, software, retail, manufacturing, energy, and transportation
- Will consider IPOs
- Target Limits = \$5M; Maximum limits = \$15M

Excluded Classes

- Non-US Domiciled / Foreign Registered Risks
- Cannabis, Cryptocurrency and Blockchain
- Mega Market Caps in excess of \$100B

Contacts:



Brian Chiolan | EVP, Head of Management & Professional Liability
(331) 455-0551 | brian.chiolan@ascotgroup.com

John Kuhn | SVP, Head of Large Public
(332) 272-2604 | john.kuhn@ascotgroup.com