

A perfect partner for a  
less-than-perfect world.™

RETAIL & WHOLESALE

# Inland Marine

Ascot Inland Marine offers a variety of coverages to commercial clients in the construction, logistics, transportation, manufacturing, and communication industries throughout the United States. Our team of experienced underwriters deliver creativity, flexibility, knowledge, and quick decision making to the specialty insurance market. Our experienced claims professionals have extensive knowledge and experience to handle even the most complex inland marine claims.

## TARGET INDUSTRIES

- Construction
- Communications
- Logistics
- Technology
- Transportation
- Manufacturing
- Healthcare/Medical
- Areas Out of Appetite: Underground Mining, Logging Operations, Dealers Open Lot, Transmission and Distribution Lines, Class I Rolling Stock, Frame Builders Risks Over \$5M, Offshore and International Exposures, Vacant Properties, Accounts in Bankruptcy/Reorganization, Monoline Perils, DIC Perils only, Heavily CAT and Fire Exposed Risks.

## TARGET BOOK MIX

- Construction 70%
- Transportation 20%
- Miscellaneous 10%

## PRODUCT OFFERING

- Bailee's Customers, Builder's Risk, Camera Equipment
- Commercial Fine Arts, Contractor's Equipment, Courier, Electronic Data
- Processing/Computer Property, Equipment Dealers, Exhibition Floater
- Fine Arts Dealers, Installation Floater, Jewelers Block, Leased Property
- Medical/Imaging Equipment, Mining Equipment, Mobile Agricultural Machinery
- Motor Truck Cargo, Musical Instruments, Oil & Gas Equipment, Oil Lease Property
- Property, Radio & TV Tower and Equipment, Rigger's Liability
- Rolling Stock, Scheduled Property Floater
- Tanks and Tank Contents, Transportation, Warehouse Legal Liability



ascotgroup.com

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## MINIMUM PREMIUM

\$5,000 (for most classes)

## ATTACHMENT POINTS

- Ground up, whole risk writers
- Primary/Lead market
- Quota-share/subscription players
- Limited excess participation

## COVERAGE FEATURES

- AAIS industry leading all risk forms
- Admitted paper
- Ability to tailor coverages

## GEOGRAPHIC SCOPE

- Nationally
- International where applicable and legal

## ADMITTED/NON-ADMITTED

Admitted with some non-admitted capabilities where required

## ASCOT DIFFERENTIATORS

- Strong and stable brand
- Senior level out of the box underwriting team
- Sufficient underwriting authority in the field
- Product knowledge, flexibility, and creativity
- Consistency in every market cycle
- Relationship based with a commonsense approach
- Ability to write cat exposed risks if part of all-risks appetite
- Best-in-class service
- Customer focused
- Dedicated Inland Marine claims handling knowledge and authority
- Inland Marine loss control capabilities

## INLAND MARINE KEY CONTACTS

**Dustin Jones, SVP - East Region**

[Dustin.Jones@ascotgroup.com](mailto:Dustin.Jones@ascotgroup.com)

**Monique Howard, VP - West Region**

[Monique.Howard@ascotgroup.com](mailto:Monique.Howard@ascotgroup.com)

**Dafir Ouazzani, VP - Central Region**

[Dafir.Ouazzani@ascotgroup.com](mailto:Dafir.Ouazzani@ascotgroup.com)



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RECENT SUCCESSES

Type of Operation	Coverages Quoted	Premium	Domiciled State
<b>Street and Road Contractor</b>	Contractor's Equipment (incl mobile batch plant), Installation Floater, Property (incl static asphalt plants)	\$196,000	North Carolina
<b>Environmental Contractor</b>	Contractor's Equipment and Property	\$350,000	Pennsylvania
<b>Marine Contractor</b>	Contractor's Equipment, Installation Floater, Property (in conjunction with our Ocean Marine team)	\$36,000	Louisiana
<b>General Contractor</b>	Master Builder's Risk, Contractor's Equipment and Property	\$260,000	Virginia
<b>Concrete Contractor</b>	Contractors' Equipment, Installation Floater and Property	\$95,000	Texas
<b>Government Contractor</b>	Contractors' Equipment, Installation Floater, Scheduled Property Floater	\$66,000	Texas
<b>General Contractor</b>	Builder's Risk Placement on new high school being built in South Carolina	\$250,000	South Carolina
<b>Blasting Contractor</b>	Contractors' Equipment and Property	\$120,000	North Carolina
<b>General Contractor</b>	Builder's Risk placement on wastewater treatment plant constructed in Michigan	\$130,000	Michigan
<b>General Contractor</b>	Builder's Risk placement on highway overpass bridge replacement and construction	\$225,000	New Jersey
<b>Equipment Dealer and Rental Services</b>	Equipment Rental and Sales and Property	\$90,000	Texas
<b>General Contractor</b>	Master Builder's Risk, Contractor's Equipment and Property	\$425,000	Maryland
<b>General Contractor</b>	Builder's risk placement on interior fit out and warehouse conversion to office space	\$85,000	California

