



A perfect partner for a less-than-perfect world.™

Ascot Wholesale

Ascot offers comprehensive commercial insurance solutions across Property, Casualty and Financial Lines. Our experienced underwriters have the specialized knowledge to meet the needs of the evolving, quick-moving wholesale market across industries including construction, healthcare, technology and more.

Why Ascot Wholesale

- Dedicated underwriting resources positioned in key geographies to exclusively serve and foster enduring relationships between carrier, wholesaler, retailer and insured.
- Claims and operations core functions designed to serve the high volume, high frequency pace of transacting in the wholesale channel.
- Continuous investment in cutting edge data and technology, products, services and solutions and best-in-class talent.
- Twelve distinct specialty product lines with over 30 risk offerings to deliver comprehensive solutions for insureds.

Ascot at a Glance

More than

20+ years

of **consistency** and **stability** with a diverse portfolio of (re)insurance business

Strong financial performance leading to an

(Excellent)

AM Best Rating

A global footprint with local operations, consisting of

900+ colleagues worldwide

Comprehensive Risk Solutions

Specialty Insurance

Reinsurance

Underwriting Services

- Marine & Cargo
- Financial and Professional Lines
- Workers' Compensation
- Specialty Casualty
- Trade Credit and Political Risk
- Surety
- Programs

The information contained herein is intended for informational purposes only. Statements of coverage availability and scope are general in nature, subject to change and underwriting of any individual risk, and provide no guaranty or warranty of coverage, express or implied. Products and services are offered through insurance company affiliates within the Ascot Group. Not all products and services are available in every jurisdiction, and some may be available in the United States only on a surplus line basis through licensed surplus line brokers. The precise coverage afforded by any insurer is subject to the actual terms and conditions of the policies as issued. The publication and delivery of the information contained herein is not intended as a solicitation for the purchase of insurance on any US risk.



Ocean Marine

Ascot's Ocean Marine group delivers a unique ability to find and provide solutions, packaging all lines and leading multiple coverages and policy layers for a single Insured. We provide Marine Liability both on a primary and excess basis, including Brown / Green water Hull, Protection & Indemnity, Cargo, and Blue water Hull.

Ocean Marine

Marine Liability

- **Target Industries:** Marine contractors, concessionaires, terminal operators, marine artisan contractors, marine concessionaires, commercial ship builders and repairers, commodity traders, banks, wharfingers, stevedores, marine operators, charters, municipalities, port authorities, tug & barge operators, entertainment/ passenger vessels, pilots, public entity vessels, miscellaneous vessel operators
- **Limits Offered:** \$5M Primary/ \$50M Excess

Brown/ Green Water Hull and P&I

- **Target Industries:** Municipalities, port authorities, tug & barge operators, crew & supply boaters, cruise vessels, entertainment/ passenger vessels, pilots boats, miscellaneous vessel operators
- **Limits Offered:** \$5M P&I, \$10M Hull

Blue Water Hull, War Risk and Builder's Risk

- **Target Industries:** Tankers, bulkers, cruise ships, LNG, LPG, car carriers, general cargo, container ships
- **Limits Offered:** \$25M

Cargo

- **Target Industries:** Manufactured goods, machinery, clothing, oil & gas, STP, transit only, stock and excess stock, general merchandise
- **Areas out of appetite:** Temperature sensitive pharma, fresh seafood, vineyards, delay coverage, heavy CAT exposed area, Poor COPE information, heavy manufacturing, autos, high value single item machinery, trading entities with poor controls
- **Coverage Features:** Admitted & Non-Admitted, ability to offer full STP coverage
- **Limits Offered:** \$15M
- **Minimum Premium:** \$7,500K

Ascot Differentiators

- Ability to package
- Capacity
- Experience claims handling
- Regional and national capabilities
- Cross-sell capabilities
- Financial Strength
- Underwriting expertise
- Ability to offer creative solutions

Key Contacts:

Kevin Kempf | VP, U.S. Marine - Cargo
(332) 266-2170 | kevin.kempf@ascotgroup.com

Lou Gehrig | SVP, U.S. Marine Hull and Liabilities
(646) 356-8108 | lou.gehrig@ascotgroup.com

