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RETAIL & WHOLESale

# Ocean Marine

## Marine Liabilities

### TARGET INDUSTRIES

- Marine Contractors
- Concessionaires
- Terminal Operators
- Marine Artisan Contractors
- Marine Concessionaires
- Commercial Ship Repairers
- Commercial Ship Builders
- Commodity Traders
- Banks
- Wharfingers
- Stevedores
- Marine Operators
- Charterers
- Municipalities
- Port Authorities
- Tug & Barge Operators
- Entertainment/ Passenger Vessels
- Pilots
- Public Entity Vessels
- Misc. Vessel Operators

### LIMITS OFFERED

\$5 million Primary/ \$50 million Excess

### ASCOT DIFFERENTIATOR

- Ability to Package
- Capacity
- Experienced Claims Handling
- Underwriting Experience
- Regional and National Capabilities
- Cross Sell Capabilities
- Financial Strength



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The information contained herein is intended for informational purposes only. Statements of coverage availability and scope are general in nature, subject to change and underwriting of any individual risk, and provide no guaranty or warranty of coverage, express or implied. Products and services are offered through insurance company affiliates within the Ascot Group. Not all products and services are available in every jurisdiction, and some may be available in the United States only on a surplus line basis through licensed surplus line brokers. The precise coverage afforded by any insurer is subject to the actual terms and conditions of the policies as issued. The publication and delivery of the information contained herein is not intended as a solicitation for the purchase of insurance on any U.S. risk.



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## Blue Water Hull, War Risk and Builder's Risk

### TARGET INDUSTRIES

- Tankers
- Bulkers
- Cruise Ships
- LNG
- LPG
- Car Carriers
- General Cargo
- Container Ships

### LIMITS OFFERED

\$25 million

### ASCOT DIFFERENTIATOR

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## Brown / Green Water Hull and P&I

### TARGET INDUSTRIES

- Municipalities
- Port Authorities
- Tug & Barge Operators
- Crew & Supply Boats
- Cruise Vessels
- Entertainment / Passenger Vessels
- Pilots Boats
- Misc. Vessel Operators

### LIMITS OFFERED

\$5 million P&I/ \$10 million Hull

### ASCOT DIFFERENTIATOR

- Ability to Package
- Capacity
- Experienced Claims Handling
- Underwriting Experience
- Regional and National Capabilities
- Creativity
- Cross Sell Capabilities
- Financial Strength



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## Cargo

### TARGET PRODUCTS

- Manufactured Goods
- Machinery
- Clothing
- Oil & Gas
- STP
- Transit Only
- Stock and Excess Stock
- General Merchandise

### AREAS OUT OF APPETITE

- Temperature sensitive pharma; Fresh Seafood; Vineyards; Any delay coverage; Heavily CAT exposed area; Poor COPE information; Heavy manufacturing; Autos; High value single item machinery; Trading entities with poor controls

### LIMITS OFFERED

\$25 million

### MINIMUM PREMIUM

\$7,500

### GEOGRAPHIC SCOPE

Worldwide

### ADMITTED/ NON-ADMITTED

Admitted and Non-Admitted

### ASCOT DIFFERENTIATOR

- Ability to offer full STP coverage
- Underwriters have full authority up to max limits
- Underwriter expertise
- Ability to offer creative solutions



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